



# B2B SOFTWARE TECHNOLOGIES LTD

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**B2B Software Technologies Limited**  
6-3-1112, 3rd & 4th Floor, AVR Towers, Begumpet, Hyderabad - 500 016  
**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2011**

(Rs. In Lakhs)

Sl. No.	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		31-12-2011	30-09-2011	31-12-2010	31-12-2011	31-12-2010	31-03-2011
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income from Operations	94.60	108.47	114.75	310.55	306.52	442.03
2	Expenditure						
	a. Increase/decrease in WIP	1.44	(0.93)	11.86	1.23	3.45	10.88
	b. Purchase of Software Licenses	8.44	5.68	18.07	37.83	60.51	92.90
	c. Staff Cost	69.48	73.20	62.80	217.75	200.24	274.69
	d. Depreciation	1.63	1.58	1.81	4.72	5.96	7.70
	e. Other Expenditure	19.24	24.79	16.70	59.45	57.19	404.08
	g. Total	100.23	104.32	111.25	320.99	327.36	790.26
3	Profit from Operations before Interest & Exceptional Items (1-2)	(5.64)	4.15	3.50	(10.44)	(20.83)	(348.23)
4	Other Income	3.60	4.89	0.02	10.76	0.19	4.77
5	Profit before Interest & Exceptional Items (3+4)	(2.03)	9.04	3.53	0.32	(20.65)	(343.46)
6	Interest	0.00	0.03	0.14	0.09	0.53	0.63
7	Profit after Interest but before Exceptional Items (5-6)	(2.03)	9.02	3.39	0.23	(21.17)	(344.09)
8	Exceptional Items	-	-	-	-	-	0.00
9	Profit/(Loss) before tax (7-8)	(2.03)	9.02	3.39	0.23	(21.17)	(344.09)
10	Taxation (including Fringe Benefit Tax)	-	-	-	-	-	-
11	Profit/(Loss) from Ordinary Activities before tax	(2.03)	9.02	3.39	0.23	(21.17)	(344.09)
12	Extra Ordinary item	-	-	-	-	-	-
13	<b>Profit/(Loss) for the Period</b>	<b>(2.03)</b>	<b>9.02</b>	<b>3.39</b>	<b>0.23</b>	<b>(21.17)</b>	<b>(344.09)</b>
14	Paid-up equity share capital (Par value of Rs. 10 per Share)	1158.54	1158.54	1158.54	1158.54	1158.54	1158.54
15	Reserves excluding revaluation reserves	-	-	-	-	-	(799.70)
16	Basic and diluted Earning per Share in Rs. (On a par value of Rs. 10 per share)	(0.02)	0.08	0.08	0.00	(0.18)	(2.97)
17	Aggregate of non-promoter shareholding						
	- Number of Shares	2,998,964	2,998,964	2,998,864	2,998,964	2,998,864	2,998,864
	- Percentage of Shareholding	25.89%	25.89%	25.88%	25.89%	25.88%	25.88%
18	Promoters & Promoter group Shareholding						
	a) Pledged/Encumbered						
	- Number of Shares	-	-	-	-	-	-
	- Percentage of Shares(as a% of the total shareholding of Promoter and Promoter group)	-	-	-	-	-	-
	- Percentage of Shares(as a% of the total sharecapital of the company)	-	-	-	-	-	-
	b) Non-encumbered						
	- Number of Shares	8,586,436	8,586,436	8,586,536	8,586,436	8,586,536	8,586,536
	- Percentage of Shares(as a% of the total shareholding of Promoter and Promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	- Percentage of Shares(as a% of the total sharecapital of the company)	74.11%	74.11%	74.12%	74.11%	74.12%	74.12%

1. The above results for the quarter ended December 31, 2011 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on 27th January, 2012

2. Information on Investor complaints received and disposed during the quarter ended December 31, 2011 pursuant to Clause 41 of Listing Agreements are as follows -

	Open. Balance	Additions	Disposals	Closing Balance
No. of Investor Complaints	Nil	Nil	Nil	Nil

4. The Company is primarily engaged in Information Technology and related services. There are no other reportable segments in terms of Accounts Standards 17 on Segment Reporting issued by the The Institute of Chartered Accountants of India.

5. Figures of the earlier periods, wherever necessary, have been regrouped and rearranged to conform with those of the current period.

By Order of the Board

**B2B SOFTWARE TECHNOLOGIES LIMITED**

V.V.Nagendra  
Managing Director

**MANAGING DIRECTOR**

Place: Hyderabad  
Date :27-01-2012