

30<sup>th</sup> April, 2021

To
The General Manager,
Department of Corporate Relations
BSE Limited
Sir Phiroze Jeejeebhoy Towers,
Dalal Street, Fort, Mumbai - 400001

Sir,

Sub: Outcome of Board Meeting:

Ref: B2B Software Technologies Limited, Stock Code: 531268

We are pleased to submit herewith the Audited Standalone and Consolidated Financial Results, Auditor's Report of the Company for the fourth quarter and financial year ended on March 31, 2021, which has been approved by the Board of Directors at its meeting held today.

We hereby confirm that the Statutory Auditors of the Company M/s Umamaheswara Rao & Co., Chartered Accountants have issued the Audit Reports on Standalone and Consolidated Financial Statements of the Company for the year ended 31<sup>st</sup> March, 2021 with unmodified opinion.

Kindly consider this as due compliance of Regulation 33 and other applicable provisions, if any of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The meeting was rescheduled from 1.00 PM to 3.00 PM and concluded at 4.00 PM.

Kindly take note of the same and oblige.

Thanking you-

Yours faithfully

For B2B Software Technologies Limited

Bala Subramanyam Vanapalli

Executive Director (DIN: 06399503)

Encl: (i) Audited Financial Results Standalone & Consolidated for the Quarter and Year ended 31-03-2021 along with the Audit Report.

Corporate Identity Number: L72200TG1994PLC018351

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30th April, 2021

To
The General Manager,
Department of Corporate Relations
BSE Limited
Sir Phiroze Jeejeebhoy Towers,
Dalal Street, Fort, Mumbai - 400001

Sir,

### Subject: - Intimation under Regulation 30 of SEBI (LODR), 2015

We refer to the above-mentioned subject, we herewith intimate; the Exchange that the Board of Directors at their meeting held on 30<sup>th</sup> April, 2021 has considered and approved interalia the following:

- 1. Appointment of M.V. Vijaya Kumar & Co. as Internal Auditor of the company based on the Recommendations of Audit Committee for the Financial Year 2021-22.
- 2. Appointment of M/s. DSMR & Associates, Prop. Mr. DSM Ram, Practicing Company Secretary as Secretarial Auditor for the FY 2020-21.
- 3. Recommendation for Payment of Remuneration to Dr. Ramachandra Rao Nemani, CEO of the Company, subject to such regulatory and statutory approvals.
- 4. Recommendation for Payment of Remuneration to Mr. Sunil Nemani, CFO of the Company, subject to such regulatory and statutory approvals.

This is for your information and records.

Thanking You

Yours faithfully

For B2B Software Technologies Limited

Bala Subramanyam Vanapalli

Executive Director (DIN: 06399503)



## **UMAMAHESWARA RAO & CO.**

CHARTERED ACCOUNTANTS



Independent Auditor's Report on Quarterly and Year to Date Audited Standalone Financial Results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

To,
The Board of Directors of
B2B SOFTWARE TECHNOLOGIES LIMITED

### Report on the audit of the Standalone Financial Results

Opinion

We have audited the accompanying standalone financial results of B2B SOFTWARE TECHNOLOGIES LIMITED ("the Company") for the quarter ended 31st March, 2021 and the year to date results for the period from 1st April, 2020 to 31st March, 2021 ("the Statement"), attached herewith, being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us these standalone financial results:

i) are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and

ii) give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable accounting standards and other accounting principles generally accepted in India of the net profit and other comprehensive income and other financial information for the quarter ended and year to date results for the year ended 31st March, 2021.

**Basis for Opinion** 

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013 (the Act). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Results section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the Standalone financial results for the Quarter and Year ended March 31, 2021 under the provisions of the Companies Act, 2013 and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's Responsibilities for the Standalone Financial Results

These quarterly standalone financial results as well as the year to date standalone financial results have been prepared on the basis of the reviewed standalone financial results for the nine-month period ended 31st December 2020, the audited standalone financial statements as at and for the year ended 31st March, 2021. The Company's Board of Directors are responsible for the preparation and presentation of the Statement that give a true and fair view of the net profit and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and pradent; and the design, Chartered

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Accountants

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implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial results, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the standalone financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone financial results, whether
  due to fraud or error, design and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error, as
  fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible
  for expressing our opinion through a separate report on the complete set of financial statements on
  whether the company has adequate internal financial controls with reference to financial statements
  in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial results, including
  the disclosures, and whether the standalone financial results represent the underlying transactions
  and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the Standalone Financial Results of the Company to express an opinion on the Standalone Financial Results.

Chartered

Materiality is the magnitude of misstatements in the Standalone Financial Results that, individually
or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user
of the Standalone Financial Results may be influenced. We consider quantitative materiality and
qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our
work; and (ii) to evaluate the effect of any identified misstatements in the Standalone Financial
Results.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and where applicable, related safeguards.

### Other Matters

The statement includes the results for the quarter ended 31st March, 2021 and the corresponding quarter ended in the previous year as reported in these standalone financial results, are the balancing figures between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current and previous financial year respectively, which were subject to limited review, as required under the Listing Regulations.

Chartered

Accountants

For Umamaheswara Rao & Co.,

Chartered Accountants

S Venugopal Partner

ICAI MRN 205565

FRN 004453S

UDIN: 21205565AAAAEN2519

Place: Hyderabad Date: 30th April 2021



# AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2021 (All amount in Indian Rupees Lakhs, except share data and where otherwise stated)

01	Particulars	Stand Alone					
S1.		Q	uarter Ende	Year Ended			
No		31-03-2021	31-12-2020	31-03-2020	31-03-2021	31-03-2020	
		Audited	Unaudited	Audited	Audited	Audited	
1	Income from Operations						
	Revenue from operations	325.75	281.93	287.42	1,149.69	1056.30	
	Other Income	9.27	49.94	32.81	91.25	81.85	
	Total Revenue	335.01	331.87	320.23	1240.93	1138.15	
2	Expenses						
	a) Cost of Materials Consumed	7-	-	-	-	-	
	b) Purchase of Software products	105.71	61.99	83.07	274.07	266.14	
es i ci i	c) Changes in Inventory - Work In Progress	0.64	(2.47)	(0.28)	(3.86)	0.92	
	d) Employee Benefits Expense	168.50	159.41	197.09	630.18	624.19	
	e) Finance Costs	-	-	-	-	-	
	f) Administration & other Expenses	14.35	29.66	36.72	101.49	128.11	
	g) Depreciation and Amortisation Expenses	2.59	2.61	3.44	10.12	11.10	
	Total Expenses	291.79	251.19	320.04	1012.00	1030.46	
3	Profit/(Loss) before exceptional items and tax (1-2)	43.22	80.68	0.19	228.93	107.69	
	Exceptional items	0.00	0.00	0.00	0.00	0.00	
5	Profit before extraordinary items and tax (3-4)	43.22	80.68	0.19	228.93	107.69	
	Extraordinary Items	0.00	0.00	0.00	0.00	0.00	
7	Profit before tax (5-6)	43.22	80.68	0.19	228.93	107.69	
	Tax Expense / (Income)						
-	Current tax	1.73	16.80	7.10	43,55	23.52	
	Earlier year taxes	0.00	0.00	0.32	0.00	0.32	
	Deferred tax	0.00	0.00	0.00	0.00	0.00	
9	Profit/(Loss) for the period (7-8)	41.49	63.88	(7.23)	185.38	83.85	
	Other Comprehensive Income						
	Items that will not be reclassified to Profit or (Loss)	41.47	0.00	35.61	41.47	35.61	
11	Total Comprehensive Income for the period (9+10) (Comprising Profit (Loss) and Other Comprehensive Income	82.96	63.88	28.38	226.85	119.46	
12	Earnings per Equity Share						
	a) Basic and diluted Earning Per Share	0.36	0.55	(0.06)	1.60	0.72	

- 1 The above results for the quarter ended March 31, 2021 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on Apr 30, 2021.
- 2 The Company is primarly engaged in Information Technology and related services. There is one reportable geographical segment in terms of IND AS -108 on Segment Reporting issued by the The Institute of Chartered Accountants of India.
- 3 The financial results of the Company have been prepared in accordance with Indian Accounting Standards ("IND AS") notified under the Companies (Indian Accounting standards) rules 2015 as amended by Companies (Indian Accounting standards) (Amendment) Rules 2016. These financial results (including for all the periods presented) have been prepared in accordance with the recognition and measurement principles in IND AS 34 "Interim Financial Reporting" prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and the other accounting principles generally accepted in India.
- 4 Figures of last quarter are balancing figures between audited figures in respect of the year ended 31 March 2021 and the published year to date figures upto the nine months ended 31 December 2020, as per listing agreement entered in to with the stock exchanges in India. However financial result for quarter and twelve months ended 31 March 2020 have been reviewed / audited by the statutory auditors. The management has exercised necessary due diligence to ensure that the financial results provide a true and fair view of its affairs.

5 Figures of the earlier periods, wherever necessary, have been regrouped and rearranged to conform with those of the current period.

Place: Hyderabad Date: 30 Apr, 2021 By Order of the Board of Directors

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V Bala Subramanyam Executive Director DIN: 06399503

Standalone Balance Sheet as at 31 March 2021

(All amounts in Indian Rupees Lakhs, except share data and where otherwise stated)

	AS	AS AT			
Particulars	March 31, 2021	March 31, 2020			
ASSETS					
1. Non-current assets					
(a) Property, Plant and Equipment	13.79	20.07			
(b) Intangible assets	0.01	0.0			
(c) Financial Assets	-	-			
(i) Investments	33.81	33.8			
(ii) Loans	60.00	60.0			
(iii) Other financial assets		-			
(d) Deferred tax assets (net)	- 1	-			
(e) Other non-current assets	7.53	7.8			
* Province against and emitting the analysis of the Advances o	115.15	121.7			
2. Current assets					
(a) Inventories	6.88	3.0			
(b) Financial Assets	-	-			
(i) Current Investments	974.09	715.4			
(ii) Trade receivables	137.40	121.6			
(iii) Cash and cash equivalents	50.23	177.99			
(iv) Bank balances other than (ii) above	104.15	102.7			
(v) Loans	1,45	1,10			
(vi) Other financial assets					
(c) Current tax assets (Net)		_			
(d) Other current assets	70.88	69.9			
(a) outer current assets	1,345.06	1,192.0			
3.Non-current assets held for sale	-	-			
Total Assets	1,460.20	1,313.70			
II. Equity and Liabilities					
	]				
A. Equity	1.150.01	1 150 2			
(a) Equity share capital	1,159.31	1,159.3			
(b) Other equity	85.77	(141.0			
D I I A DIL TETEC	1,245.08	1,018,2			
B. LIABILITIES	1				
1. Non-current liabilities					
(a) Financial liabilities	-	-			
(i) Borrowings	i -				
(ii) Other financial liabilities	10.70				
(b) Provisions	10.76	114.1			
(c) Other non-current liabilities	10.76	1161			
2 Commont Hobilities	10.76	114.1			
2. Current liabilities					
(a) Financial liabilities	-	-			
(i) Borrowings		-			
(ii) Trade payables	65.80	54.6			
(iii) Other financial liabilities	1	100.0			
(b) Other current liabilities	120.89	103.2			
(c) Short-term provisions	17.67	23.5			
(d) Current tax liabilities (Net)	200	-			
	204.36	181.4			
Total Equity and Liabilities	1,460.20	1,313.7			

On behalf of the Board of Directors

Place: Hyderabad Date: 30 Apr, 2021 V.Bala Subramanyam
Executive Director
DIN: 06399503

Hyderabad



Standalone Cash Flow Statement for the year ended March 31, 2021 (All amounts in Indian Rupees, except share data and where otherwise stated)

For the Year Ended **Particulars** March 31, 2021 | March 31, 2020 A. Cash Flows from Operating Activities Net profit/(loss) before tax 226.85 119.45 Adjustments for: Depreciation 10.12 11.10 Income from Investment - Dividends (65.21)(57.53)Exchange differences on translation of foreign currency cash and cash 6.82 0.52 Profit on Sale of Fixed Assets (3.90)73.55 174.68 Operating profit before working capital changes Adjustments for changes in working capital: (Increase)/Decrease in Work in Progress 0.92 (3.86)(Increase)/Decrease in Accounts Receivables (15.75)(7.97)(Increase)/Decrease in Loans and Advances (0.29)0.13 (Increase)/Decrease in Other Current assets (0.91)(24.47)Increase / (Decrease) in Trade and Other Payables 19.91 11.11 Increase / (Decrease) in Other Current Liabilities 17.68 15.44 Increase / (Decrease) in Long term provisions (103.35)Increase / (Decrease) in Short term provisions (5.85)28.44 (101.23)32.42 Cash generated from operations 73.45 105.97 Less: Taxes Paid Net Cash from/(used in) Operating Activities 73.45 105.97 Cash Flows from Investing Activities Purchase of Fixed Assets (9.14)(5.23)Sale of Fixed Assets 5.30 Purchase of Mutual Funds (258.61)(57.53)Sale of Mutual Funds Decrease in Long Term Loans & Advances Income from Investment - Dividends 65.21 57.53 (Increase)/Decrease in Other Non-Current assets 0.34 (0.40)Net Cash used in Investing Activities (193.00)(9.54)C. Cash Flows from Financing Activities Increase/(Decrease) in Secured Loans Interest paid Net Cash from/(used in) Financing Activities D. Exchange differences on translation of foreign currency cash and cash equivalents (6.82)(0.52)Net Increase in Cash and Cash equivalents during the year (A+B+C+D) (126.37)95.91 Cash and Cash equivalents at the beginning of the year 280.74 184.84 Cash and Cash equivalents at the end of the year 154.37 280.74

On behalf of the Board of Directors

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Place: Hyderabad Date: 30 Apr, 2021 V.Bala Subramanyam Executive Director

DIN: 06399503

### UMAMAHESWARA RAO & CO.

CHARTERED ACCOUNTANTS



Independent Auditor's Report on the Quarterly and Year to Date Consolidated financial results of the Company pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

To The Board of Directors of **B2B SOFTWARE TECHNOLOGIES LIMITED** 

Report on the audit of the Consolidated Financial Results

We have audited the accompanying statement of quarterly and year to date consolidated financial results of B2B SOFTWARE TECHNOLOGIES LIMITED (hereinafter referred to as "the Holding Company") and its subsidiary (the Holding Company and its subsidiary together referred to as "the Group"), for the quarter ended 31st March, 2021 and for the year ended 31st March, 2021 ("the Statement"), attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Regulation").

In our opinion and to the best of our information and according to the explanations given to us and other financial information of subsidiary referred to in Other Matter paragraph below, the Statement:

- a) includes the annual financial results of the following entities:
  - (i) B2B Softech Inc
- b) is presented in accordance with the requirements of the Regulation, in this regard; and
- c) give a true and fair view, in conformity with the applicable Accounting Standards and Other Accounting Principles generally accepted in India, of the consolidated net profit including Other Comprehensive Income and other financial information of the Group for the quarter ended 31st March 2021 and year to date results for the year ended 31st March, 2021.

### **Basis for Opinion**

We have conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013 ("Act"). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Results section of our report. We are independent of the Group in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Companies Act, 2013 and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in "Other Matter" paragraph below, is sufficient and appropriate to provide a basis for our opinion.

**OFFICES** 

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Management's Responsibilities for the Consolidated Financial Results

These quarterly financial results as well as the year to date consolidated financial results have been prepared on the basis of the consolidated financial statements. The Holding Company's Board of Directors are responsible for the preparation and presentation of these consolidated financial results that give a true and fair view of the net profit and other comprehensive income and other financial information of the Group in accordance with the applicable Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations.

The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial results by the Directors of the Holding Company, as aforesaid.

In preparing the Consolidated Financial Results, the respective Board of Directors of the companies included in the Group are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group is responsible for overseeing the financial reporting process of the Group.

Auditor's Responsibilities for the Audit of the Consolidated Financial Results

Our objectives are to obtain reasonable assurance about whether the consolidated financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the consolidated financial results,
whether due to fraud or error, design and perform audit procedures responsive to those
risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our
opinion. The risk of not detecting a material misstatement resulting from fraud is higher
than for one resulting from error, as fraud may involve collusion, forgery, intentional
omissions, misrepresentations, or the override of internal control.

Obtain an understanding of internal control relevant to the audit in order to design audit
procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we
are also responsible for expressing our opinion on whether the company has adequate
internal financial controls with reference to financial statements in place and the operating
effectiveness of such controls.

Chartered Accountants

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the
  disclosures, and whether the Statement represents the underlying transactions and events in
  a manner that achieves fair presentation.
- Perform procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the Listing Regulations to the extent applicable.
- Obtain sufficient appropriate audit evidence regarding the financial results/financial information of the entities within the Group to express an opinion on the Statement. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the consolidated financial results of which we are the independent auditors. For the other entity included in the consolidated Financial Results, which has been audited by other auditor, such other auditor remains responsible for the direction, supervision and performance of the audit carried out by them. We remain solely responsible for our audit opinion.

Materiality is the magnitude of misstatements in the Consolidated Financial Results that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Consolidated Financial Results may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Consolidated Financial Results.

We communicate with those charged with governance of the Holding Company of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

### Other Matters

The consolidated financial results include the audited Financial Results of the subsidiary whose financial statements reflect Group's share of total assets of Rs. 64,04,927 as at 31st March 2021, Group's share of total revenue of Rs. 94,12,763 and Rs. 3,40,32,014 for the quarter and year ended 31st March, 2021 respectively and Group's share of total net profit after tax of Rs. 2,71,643 for the year ended 31st March, 2021 as considered in the consolidated financial results, which has been audited by their respective independent auditor. The independent auditor's report on financial statements of the entity has been furnished to us and our opinion on the consolidated Financial Results, in so far as it relates to the amounts and disclosures included in respect of these entities, is based solely on the report of such auditor and the procedures performed by us are as stated in paragraph above.

Our opinion on the consolidated Financial Results is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditor and the Financial Results/financial information certified by the Board of Directors.

The Statement include the results for the quarter ended 31st March, 2021 and the corresponding quarter ended in the previous year as reported in these Consolidated financial results which are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures up to the end of third quarter of the current and previous financial year respectively which were subject to limited review, as required under the Listing Regulations.

Chartered Accountants

For Umamaheswara Rao & Co.,

Chartered Accountants

S Venugopal

Partner

ICAI MRN 205565

FRN 004453S

UDIN: 21205565AAAAEO1418

Place: Hyderabad Date: 30th April 2021



### AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2021

(All amount in Indian Rupees Lakhs, except share data and where otherwise stated)

SI.	Particulars	Consolidated					
No.		Q	uarter Ende	Year Ended			
INO		31-03-2021	31-12-2020	31-03-2020	31-03-2021	31-03-2020	
		Audited	Unaudited	Audited	Audited	Audited	
1	Income from Operations						
	Revenue from operations	419.88	445.41	372.96	1,490.01	1385.55	
	Other Income	9.27	49.94	32.81	91.25	81.85	
	Total Revenue	429.14	495.35	405.77	1581.25	1467.40	
2	Expenses						
	a) Cost of Materials Consumed	-	_	-	-	-	
	b) Purchase of Software products	105.71	61.99	83.07	274.07	266.14	
	c) Changes in Inventory - Work In Progress	0.64	(2.47)	(0.28)	(3.86)	0.92	
	d) Employee Benefits Expense	255.23	304.66	274.35	936.39	921.06	
	e) Finance Costs	-	-	-		-	
	f) Administration & other Expenses	21.93	41.99	42.62	132.89	153.57	
	g) Depreciation and Amortisation Expenses	2.59	2.61	3.44	10.12	11.10	
	Total Expenses	386.09	408.78	403.20	1349.60	1352.80	
3	Profit/(Loss) before exceptional items and tax (1-2)	43.05	86.57	2.57	231.65	114.61	
	Exceptional items	0.00	0.00	0.00	0.00	0.00	
5	Profit before extraordinary items and tax (3-4)	43.05	86.57	2.57	231.65	114.61	
6	Extraordinary Items	0.00	0.00	0.00	0.00	0.00	
7	Profit before tax (5-6)	43.05	86.57	2.57	231.65	114.61	
8	Tax Expense / (Income)						
	Current tax	1.73	17.05	7.42	43,55	23,84	
	Earlier year taxes	0.00	0.00	0.00	0.00	0.00	
	Deferred tax	0.00	0.00	0.00	0.00	0.00	
9	Profit/(Loss) for the period (7-8)	41.32	69.52	(4.87)	188.09	90.77	
10	Other Comprehensive Income						
	Items that will not be reclassified to Profit or (Loss)	41.47	0.00	35.61	41.47	35.61	
11	Total Comprehensive Income for the period (9+10) (Comprising Profit (Loss) and Other Comprehensive	82.79	69.52	30.76	229.57	126.38	
12	Earnigs per Equity Share				***************************************		
	a) Basic and diluted Earning Per Share	0.36	0.60	(0.04)	1.62	0.78	

The above results for the quarter ended March 31, 2021 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on Apr 30, 2021.

The Company is primarly engaged in Information Technology and related services. There is one geographical reportable segment in terms of IND AS -108 on Segment Reporting issued by the The Institute of Chartered Accountants of India.

The financial results of the Company have been prepared in accordance with Indian Accounting Standards ("IND AS") notified under the Companies (Indian Accounting standards) rules 2015 as amended by Companies (Indian Accounting standards) (amendment) rules 2016. These financial results (including for all the periods presented) have been prepared in accordance with the recognition and measurement principles in IND AS 34 - "Interim Financial Reporting" prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and the other accounting principles generally accepted in India.

Figures of last quarter are balancing figures between audited figures in respect of the year ended 31 March 2021 and the published year to date figures upto the nine months ended 31 December 2020, as per listing agreement entered in to with 4 the stock exchanges in India. However financial result for quarter and twelve months ended 31 March 2020 have been reviewed / audited by the statutory auditors. The management has exercised necessary due diligence to ensure that the financial results provide a true and fair view of its affairs.

5 Figures of the earlier periods, wherever necessary, have been regrouped and rearranged to conform with those of the

Place: Hyderabad Date: 30 Apr, 2021. V Bala Subramanyam Executive Director

DIN: 06399503

# 6-3-1112, 3rd & 4th Floor, AVR Tower, Behind Westside Showroom, Near Somajiguda Circle, Begumpet, Hyderabad - 500 016. Telangana State. INDIA. Phone: +91 - 40 - 23372522, 5926. Fax: +91 - 40 - 23322385. Email: info@b2bsoftech.com | www.b2bsoftech.com

Corporate Identity Number: L72200TG1994PLC018351

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Consolidated Balance Sheet as at 31 March 2021

(All amounts in Indian Rupees Lakhs, except share data and where otherwise stated)

Consolidated				
Particulars	AS AT			
	March 31, 2021	March 31, 2020		
I. ASSETS				
1. Non-current assets	10.70	20.05		
(a) Property, Plant and Equipment	13.79	20.07		
(b) Intangible assets	0.01	0.01		
(c) Financial Assets	-	-		
(i) Investments	-	-		
(ii) Loans	60,00	60.00		
(iii) Other financial assets	-	-		
(d) Deferred tax assets (net)		-		
(e) Other non-current assets	7.53	7.87		
	81.34	87.94		
2. Current assets				
(a) Inventories	6.88	3.01		
(b) Financial Assets		-		
(i) Current Investments	974.09	715.48		
(ii) Trade receivables	137.40	121.65		
(iii) Cash and cash equivalents	114.28	240.93		
(iv) Bank balances other than (ii) above	104.15	102.75		
(v) Loans	1.45	1.16		
(vi) Other financial assets	-	-		
(c) Current tax assets (Net)	- 1	-		
(d) Other current assets	70.88	69.97		
3.Non-current assets held for sale	1,409.11	1,254.95		
Total Assets	1,490.44	1,342.89		
W. F		,		
II. Equity and Liabilities				
A. Equity				
(a) Equity share capital	1,159.31	1,159.31		
(b) Other equity	. 116.01	(111.95		
D LIADUFFIC	1,275.32	1,047.36		
B. LIABILITIES				
1. Non-current liabilities				
(a) Financial liabilities	-	-		
(i) Borrowings	-	-		
(ii) Other financial liabilities	-	-		
(b) Provisions	10.76	114.11		
(c) Other non-current liabilities	1050	-		
	10.76	114.11		
2. Current liabilities				
(a) Financial liabilities	-	-		
(i) Borrowings	-			
(ii) Trade payables	65.80	54.68		
(iii) Other financial liabilities	-	-		
(b) Other current liabilities	120.89	103.21		
(c) Short-term provisions	17.67	23.52		
(d) Current tax liabilities (Net)		-		
en S	204.36	181.42		
		1,342.89		

On behalf of the Board of Directors

Place: Hyderabad Date: 30 Apr, 2021. V.Bala Subtimanyam Executive Director DIN: 06399503 Hyderabad Hyderabad

# 6-3-1112, 3rd & 4th Floor, AVR Tower, Behind Westside Showroom, Near Somajiguda Circle, Begumpet, Hyderabad - 500 016. Telangana State. INDIA. Phone: +91 - 40 - 23372522, 5926. Fax: +91 - 40 - 23322385. Email: info@b2bsoftech.com | www.b2bsoftech.com

Corporate Identity Number: L72200TG1994PLC018351



Consolidated Cash Flow Statement for the year ended March 31, 2021

(All amounts in Indian Rupees, except share data and where otherwise stated)

	Particulars	For the Year Ended			
		March 31, 2021	March 31, 2020		
A.	Cash Flows from Operating Activities				
	Net profit/(loss) before tax	229.57	126.38		
	Adjustments for:	-	- 1		
	Depreciation	10.12	11.10		
	Income from Investment - Dividends	(65.21)	(57.53)		
	Exchange differences on translation of foreign currency cash and cash				
	equivalents	6.82	0.52		
	Profit on Sale of Fixed Assets	(3.90)	-		
		177.40	80.48		
	Operating profit before working capital changes				
	Adjustments for changes in working capital:				
	(Increase)/Decrease in Work in Progress	(3.86)	0.92		
	(Increase)/Decrease in Accounts Receivables	(15.75)	(7.97)		
	(Increase)/Decrease in Loans and Advances	(0.29)	0.13		
	(Increase)/Decrease in Other Current assets	(0.91)	(24.47)		
	Increase / (Decrease) in Trade and Other Payables	11.11	19.91		
	Increase / (Decrease) in Other Current Liabilities	17.68	15.44		
	Increase / (Decrease) in Long term provisions	(103.35)	_		
	Increase / (Decrease) in Short term provisions	(5.85)	28.44		
		(101.23)	32.41		
	Cash generated from operations	76.17	112.89		
	Less: Taxes Paid	-	-		
	Net Cash from/(used in) Operating Activities	76.17	112.89		
B.	Cash Flows from Investing Activities				
	Purchase of Fixed Assets	(5.23)	(9.14)		
	Sale of Fixed Assets	5.30	`- ′		
	Purchase of Mutual Funds	(258.61)	(57.53)		
	Sale of Mutual Funds	` - '	_		
	Decrease in Long Term Loans & Advances	_	_		
	Income from Investment - Dividends	65.21	57.53		
	(Increase)/Decrease in Other Non-Current assets	0.34	(0.40)		
	Net Cash used in Investing Activities	(193.00)	(9.54)		
C.	Cash Flows from Financing Activities				
	Increase/(Decrease) in Secured Loans	_	_		
	Interest paid	-	_		
	Net Cash from/(used in) Financing Activities	-	-		
D.	Exchange differences on translation of foreign currency cash and cash	and a second			
_	equivalents	(8.43)	4.38		
	Net Increase in Cash and Cash equivalents during the year (A+B+C+D)	(125.26)	107.72		
	Cash and Cash equivalents at the beginning of the year	343.69	235.96		
	Cash and Cash equivalents at the end of the year	218.42	343.69		

Place: Hyderabad Date: 30 Apr, 2021. thalf of the Board of Directors

V.Bala Subramanyam **Executive Director** 

DIN: 06399503



### SEGMENT REPORTING

In	1	a	1	10

		Quarter Ende	Year Ended		
Particulars 1	Mar 31,2021	Dec 31, 2020	Mar 31,2020	Mar 31,2021	Mar 31,2020
	Audited	Unaudited	Audited	Audited	Audited
Segment Revenue					
a) India	325.75	281.93	287.40	1,149.69	1,056.29
b) USA	94.13	163.48	85.56	340.32	329.26
Total	419.88	445.41	372.96	1,490.01	1,385.55
Less: Inter segment revenues		-		-	
Net Segment Revenue	419.88	445.41	372.96	1,490.01	1,385.55
Segment Results before tax and interest					
a) India	33.62	22.80	-32.63	137.69	25.83
b) USA	0.16	13.83	2.39	2.72	6.92
c) Other Income	9.27	45.84	32.81	91.25	81.85
Total	43.05	82.47	2.57	231.65	114.61
Less : Interest Expenses	_	-	-	_	, <u>-</u>
Less: Other un-allocable expenditure net off un-	]		-	_	
allocable income.	_	-	-	_	_
Total Profit/(Loss) Before Tax	43.05	82.47	2.57	231.65	114.61

		Year Ended			
Particulars	Mar 31,2021	Dec 31, 2020	Mar 31,2020	Mar 31,2021	Mar 31,2020
	Audited	Unaudited	Audited	Audited	Audited
Segment Assets					
a) India	1,426.39	1,397.07	1,279.94	1,426.39	1,279.94
b) USA	64.05	63.87	62.95	64.05	62.95
Total	1,490.44	1,460.94	1,342.89	1,490.44	1,342.89
Segment Liabilities					
a) India	1,426.39	1,397.07	1,279.94	1,426.39	1,279.94
b) USA	64.05	63.87	62.95	64.05	62.95
Total	1,490.44	1,460.94	1,342.89	1,490.44	1,342.89

Place: Hyderabad Date: 30 Apr, 2021. On behalf of the Board of Directors

V.Bala Subramanyam Executive Director DIN: 06399503