



B2B SOFTWARE TECHNOLOGIES LTD

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B2B Software Technologies Limited

6-3-1112, 3rd & 4th Floor, AVR Tower, Begumpet, Hyderabad - 500 016

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2013

(Rs. In lakhs)

Sl.No	Particulars	Quarter Ended				Nine Months Ended		Year Ended
		31-12-2013	30-09-2013	30-06-2013	31-12-2012	31-12-2013	31-12-2012	31-03-2013
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income from Operations	135.61	109.43	105.34	109.30	350.39	310.11	431.53
2	Expenditure							
	a. Increase/decrease in WIP	(1.75)	1.03	0.70	1.58	(0.02)	1.98	0.19
	b. Purchase of Software Licenses	19.13	0.57	12.09	7.23	31.78	24.61	47.55
	c. Staff Cost	83.79	73.04	73.54	78.32	230.37	233.88	317.40
	d. Depreciation	1.39	1.34	1.12	1.39	3.85	3.64	4.83
	e. Other Expenditure	12.45	20.09	20.43	13.76	52.97	50.28	63.88
	g. Total	115.00	96.08	107.87	102.28	318.95	314.38	433.84
3	Profit from Operations before Interest & Exceptional Items (1-2)	20.61	13.35	(2.53)	7.02	31.43	(4.27)	(2.31)
4	Other Income	5.13	5.51	8.95	5.29	19.58	19.25	24.43
5	Profit before Interest & Exceptional Items (3+4)	25.73	18.86	6.42	12.31	51.01	14.98	22.12
6	Interest	-	-	-	-	-	-	-
7	Profit after interest but before Exceptional Items (5-6)	25.73	18.86	6.42	12.31	51.01	14.98	22.12
8	Exceptional Items	-	-	-	-	-	-	-
9	Profit/(Loss) before tax (7-8)	25.73	18.86	6.42	12.31	51.01	14.98	22.12
10	Taxation (including Fringe Benefit Tax)	-	-	-	-	-	-	-
11	Profit/(Loss) from Ordinary Activities before tax	25.73	18.86	6.42	12.31	51.01	14.98	22.12
12	Extra Ordinary item	-	-	-	-	-	-	-
13	Profit/(Loss) for the Period	25.73	18.86	6.42	12.31	51.01	14.98	22.12
14	Paid-up equity share capital (Par value of Rs.10 per Share)	1158.54	1158.54	1158.54	1158.54	1158.54	1158.54	1158.54
15	Reserves excluding revaluation reserves							(787.03)
16	Basic and diluted Earning per Share in Rs. (On a par value of Rs.10 per share)	0.222	0.163	0.055	0.106	0.440	0.129	0.191
17	Aggregate of non-promoter shareholding							
	- Number of Shares	2,929,364	2,929,364	2,929,364	2,879,364	2,929,364	2,879,364	2,879,364
	- Percentage of Shareholding	25.28%	25.28%	25.28%	24.85%	25.28%	24.85%	24.85%
18	Promoters & Promoter group Shareholding							
	a) Pledged/Encumbered							
	- Number of Shares							
	- Percentage of Shares(as a% of the total shareholding of Promoter and Promoter group							
	- Percentage of Shares(as a% of the total sharecapital of the company)							
	b) Non-encumbered							
	- Number of Shares	8,656,036	8,656,036	8,656,036	8,706,036	8,656,036	8,706,036	8,706,036
	- Percentage of Shares(as a% of the total shareholding of Promoter and Promoter group	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	- Percentage of Shares(as a% of the total sharecapital of the company)	74.72%	74.72%	74.72%	75.15%	74.72%	75.15%	75.15%

1. The above results for the quarter ended December 31, 2013 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on 14th February 2014

2. Information on Investor complaints received and disposed during the quarter ended December 31, 2013 pursuant to Clause 41 of Listing Agreements are as follows -

Particulars	Quarter ended 31.12.2013
Investor Complaints	
Pending at the beginning of the quarter	Nil
Received during the quarter	Nil
Disposed during the quarter	Nil
Remaining unresolved at the end of the quarter	Nil

3. The Company is primarily engaged in Information Technology and related services. There are no other reportable segments in terms of Accounting Standards 17 on Segment Reporting issued by the The Institute of Chartered Accountants of India.

4. Figures of the earlier periods, wherever necessary, have been regrouped and rearranged to confirm with those of the current period.

Place: Hyderabad

Date : 14-February 2014



By Order of the Board of Directors

V.V. Nagendra

V.V. Nagendra
Managing Director